CommScope Holding Company, Inc. Condensed Consolidated Statements of Operations (Unaudited -- In thousands, except per share amounts)

	Three Months Ended December 31,					Year Ended December 31,			
		2017		2016		2017		2016	
Net sales	\$	1,120,432	\$	1,178,906	\$	4,560,582	\$	4,923,621	
Operating costs and expenses:									
Cost of sales		705,778		689,018		2,788,688		2,890,032	
Selling, general and administrative		190,697		215,130		794,291		879,495	
Research and development		44,942		48,161		185,222		200,715	
Amortization of purchased intangible assets		68,099		72,932		270,989		297,202	
Restructuring costs, net		19,261		18,372		43,782		42,875	
Asset impairments		_		15,884				38,552	
Total operating costs and expenses		1,028,777		1,059,497		4,082,972		4,348,871	
Operating income		91,655		119,409		477,610		574,750	
Other expense, net		(1,626)		(8,273)		(15,040)		(30,171)	
Interest expense		(64,290)		(62,510)		(257,059)		(277,534)	
Interest income		437		774		4,221		5,524	
Income before income taxes		26,176		49,400		209,732		272,569	
Income tax (expense) benefit		27,405		5,066		(15,968)		(49,731)	
Net income	\$	53,581	\$	54,466	\$	193,764	\$	222,838	
Earnings per share:									
Basic	\$	0.28	\$	0.28	\$	1.01	\$	1.16	
Diluted (a)	\$	0.27	\$	0.28	\$	0.98	\$	1.13	
Weighted average shares outstanding:									
Basic		190,826		193,305		192,430		192,470	
Diluted (a)		195,074		197,401		196,811		196,459	
(a) Calculation of diluted earnings per share:									
Net income (basic and diluted)	\$	53,581	\$	54,466	\$	193,764	\$	222,838	
Weighted average shares (basic)		190,826		193,305		192,430		192,470	
Dilutive effect of stock awards		4,248		4,096		4,381		3,989	
Denominator (diluted)		195,074	_	197,401	_	196,811		196,459	

See notes to consolidated financial statements included in our Form 10-K.

CommScope Holding Company, Inc. Consolidated Balance Sheets (In thousands, except share amounts)

	December 31,				
		2017		2016	
Assets					
Cash and cash equivalents	\$	453,977	\$	428,228	
Accounts receivable, less allowance for doubtful accounts of					
\$13,976 and \$17,211, respectively		898,829		952,367	
Inventories, net		444,941		473,267	
Prepaid expenses and other current assets		146,112		139,902	
Total current assets		1,943,859		1,993,764	
Property, plant and equipment, net of accumulated depreciation of \$390,389 and \$303,734, respectively		467,289		474,990	
Goodwill		2,886,630		2,768,304	
Other intangible assets, net		1,636,084		1,799,065	
Other noncurrent assets		107,804		105,863	
Total assets	\$	7,041,666	\$	7,141,986	
Liabilities and Stockholders' Equity					
Accounts payable	\$	436,737	\$	415,921	
Other accrued liabilities		286,980		429,397	
Current portion of long-term debt				12,500	
Total current liabilities	•	723,717		857,818	
Long-term debt		4,369,401		4,549,510	
Deferred income taxes		134,241		199,121	
Pension and other postretirement benefit liabilities		25,140		31,671	
Other noncurrent liabilities		141,341		109,782	
Total liabilities	•	5,393,840	·	5,747,902	
Commitments and contingencies					
Stockholders' equity:					
Preferred stock, \$.01 par value: Authorized shares: 200,000,000;					
Issued and outstanding shares: None		_		_	
Common stock, \$0.01 par value: Authorized shares: 1,300,000,000;					
Issued and outstanding shares: 190,906,110 and 193,837,437,					
respectively		1,972		1,950	
Additional paid-in capital		2,334,071		2,282,014	
Retained earnings (accumulated deficit)		(395,998)		(589,556)	
Accumulated other comprehensive loss		(86,603)		(285,113)	
Treasury stock, at cost: 6,336,144 shares and 1,129,222 shares,					
respectively		(205,616)		(15,211)	
Total stockholders' equity		1,647,826		1,394,084	
Total liabilities and stockholders' equity	\$	7,041,666	\$	7,141,986	

See notes to consolidated financial statements included in our Form 10-K.

CommScope Holding Company, Inc. Consolidated Statements of Cash Flows (Unaudited -- In thousands)

		onths Ended nber 31,	Year Ended December 31,		
	2017	2016	2017	2016	
Operating Activities:					
Net income	\$ 53,581	\$ 54,466	\$ 193,764	\$ 222,838	
Adjustments to reconcile net income to net cash					
generated by operating activities:					
Depreciation and amortization	95,469	97,603	378,012	399,053	
Equity-based compensation	10,278	8,385	41,850	35,006	
Deferred income taxes	(51,499	(6,639)	(71,475)	(100,878)	
Asset impairments	_	15,884	_	38,552	
Changes in assets and liabilities:					
Accounts receivable	37,691	(4,530)	96,745	(100,867)	
Inventories	41,868	(8,516)	53,658	(31,996)	
Prepaid expenses and other current assets	21,188	(12,332)	(1,273)	14,273	
Accounts payable and other accrued liabilities	9,785		(154,691)		
Other noncurrent liabilities	28,673		14,644	(35,950)	
Other noncurrent assets	(8,197	,	(8,418)		
Other	12,044		43,470	10,619	
Net cash generated by operating activities	250,881	89,107	586,286	640,221	
Investing Activities:		0,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		2.2,	
Additions to property, plant and equipment	(17,569) (18,654)	(68,721)	(68,314)	
Proceeds from sale of property, plant and equipment	408		5,424	4,084	
Cash paid for acquisitions, including purchase price	100	117	3,121	1,001	
adjustments, net of cash acquired	_	3,384	(105,249)	6,098	
Proceeds from sale of businesses and long-term		2,20.	(100,2.5)	0,000	
investments	_	1	9,898	1,292	
Payments upon settlement of net investment hedge	(7,558) —	(7,558)	_	
Other	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	57	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2,253	
Net cash used in investing activities	(24,719		(166,206)		
Financing Activities:	(21,,71)	(15,005)	(100,200)	(51,507)	
Long-term debt repaid	(185,000) (172,889)	(990,379)	(718,914)	
Long-term debt proceeds	(105,000	19,764	780,379	19,764	
Debt issuance and modification costs		(4,318)	(8,363)		
Debt extinguishment costs	_	(4,510)	(14,800)		
Cash paid for repurchase of common stock		<u></u>	(175,000)	/	
Proceeds from the issuance of common shares under			(175,000)		
equity-based compensation plans	1,146	8,119	9,949	16,756	
Tax withholding payments for vested equity-based	1,140	0,117	2,242	10,730	
compensation awards	(449) (932)	(15,405)	(3,878)	
Net cash used in financing activities	(184,303		(413,619)	(708,369)	
Effect of exchange rate changes on cash and cash	(104,505	(130,230)	(415,017)	(700,507)	
equivalents	876	(12,835)	19,288	(11,921)	
Change in cash and cash equivalents	42,735		25,749	(134,656)	
Cash and cash equivalents at beginning of period	411,242	/	428,228	562,884	
Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period	\$ 453,977		\$ 453,977	\$ 428,228	
Cash and Cash equivalents at end of period	ψ τ υυ,σ//	ψ 1 20,220	ψ 1 33,311	<u>π∠0,∠∠0</u>	

See notes to consolidated financial statements included in our Form 10-K.

CommScope Holding Company, Inc. Reconciliation of GAAP Measures to Non-GAAP Adjusted Measures (Unaudited -- In millions, except per share amounts)

	Three Months Ended December 31,				Year Ended December 31,			
		2017		2016		2017	2016	
Operating income, as reported	\$	91.7	\$	119.4	\$	477.6	\$	574.8
Adjustments:								
Amortization of purchased intangible assets		68.1		72.9		271.0		297.2
Restructuring costs, net		19.3		18.4		43.8		42.9
Equity-based compensation		10.3		8.4		41.9		35.0
Asset impairments		_		15.9		_		38.6
Integration and transaction costs		9.8		17.2		48.0		62.3
Purchase accounting adjustments		_		_				0.6
Total adjustments to operating income		107.5		132.8		404.7		476.6
Non-GAAP adjusted operating income	\$	199.1	\$	252.2	\$	882.3	\$	1,051.4
Income before income taxes, as reported	\$	26.2	\$	49.4	\$	209.7	\$	272.6
Income tax (expense) benefit, as reported		27.4		5.1		(16.0)		(49.7)
Net income, as reported	\$	53.6	\$	54.5	\$	193.8	\$	222.8
Adjustments:								
Total pretax adjustments to operating income		107.5		132.8		404.7		476.6
Pretax amortization of deferred financing costs & OID (1)		6.6		4.4		25.4		21.4
Pretax loss on debt transactions (2)		_		_		16.0		17.8
Pretax net investment gains (2)		_		_		(9.0)		(0.5)
Tax effects of adjustments and other tax items (3)		(76.6)		(71.1)		(210.5)		(218.9)
Non-GAAP adjusted net income	\$	91.1	\$	120.6	\$	420.4	\$	519.2
Diluted EPS, as reported	<u>\$</u>	0.27	\$	0.28	\$	0.98	\$	1.13
Non-GAAP adjusted diluted EPS	\$	0.47	\$	0.61	\$	2.14	\$	2.64

- (1) Included in interest expense.
- (2) Included in other expense, net.

⁽³⁾ The tax rates applied to adjustments reflect the tax expense or benefit based on the tax jurisdiction of the entity generating the adjustment. There are certain items for which we expect little or no tax effect. Given the complexities of the U.S. tax legislation enacted in late 2017, we applied a non-GAAP effective tax rate of 35% for the fourth quarter, consistent with the adjusted rate in prior quarters in 2017.

CommScope Holding Company, Inc. Sales by Region (Unaudited -- In millions)

Sales by Region

					% Change
	(Q4 2 017	(Q4 2016	YOY
United States	\$	561.9	\$	623.7	(9.9)%
Europe, Middle East and Africa		243.9		240.1	1.6
Asia Pacific		224.0		224.8	(0.4)
Central and Latin America		68.5		67.9	0.9
Canada		22.1		22.4	(1.3)
Total Net Sales	\$	1,120.4	\$	1,178.9	(5.0)%

Sales by Region

					% Change
	Full	Year 2017	Full	Year 2016	YOY
United States	\$	2,449.4	\$	2,634.9	(7.0)%
Europe, Middle East and Africa		942.5		933.5	1.0
Asia Pacific		828.3		961.0	(13.8)
Central and Latin America		245.6		280.3	(12.4)
Canada		94.8		113.9	(16.8)
Total Net Sales	\$	4,560.6	\$	4,923.6	(7.4)%

CommScope Holding Company, Inc. Segment Information (Unaudited -- In millions)

Sales by Segment

							% CI	ıange
	(Q4 2017	(23 2017	(Q4 2016	Sequential	YOY
Connectivity Solutions	\$	693.8	\$	708.7	\$	681.3	(2.1) %	1.8 %
Mobility Solutions		426.6		420.1		497.6	1.5 %	(14.3) %
Total Net Sales	\$	1,120.4	\$	1,128.8	\$	1,178.9	(0.7) %	(5.0) %

Non-GAAP Adjusted Operating Income by Segment

							% Cl	nange
	Q	4 2017	Q	3 2017	Q	4 2016	Sequential	YOY
Connectivity Solutions	\$	125.4	\$	139.3	\$	139.5	(10.0) %	(10.1) %
Mobility Solutions		73.6		84.2		112.7	(12.6) %	(34.7) %
Total Non-GAAP Adjusted Operating Income	\$	199.1	\$	223.5	\$	252.2	(10.9) %	(21.1) %

Sales by Segment

			% Change
	2017	2016	YOY
Connectivity Solutions	\$ 2,809.8	\$ 2,965.5	(5.3) %
Mobility Solutions	1,750.8	1,958.1	(10.6) %
Total Net Sales	\$ 4,560.6	\$ 4,923.6	(7.4) %

Non-GAAP Adjusted Operating Income by Segment

				% Change	
	 2017	_	2016	YOY	
Connectivity Solutions	\$ 526.3	\$	632.3	(16.8) %	
Mobility Solutions	356.0		419.1	(15.1) %	
Total Non-GAAP Adjusted Operating Income	\$ 882.3	\$	1,051.4	(16.1) %	

CommScope Holding Company, Inc. Reconciliation of GAAP to Non-GAAP Adjusted Operating Income by Segment (Unaudited -- In millions)

Year Ended December 31, 2017 Non-GAAP Adjusted Operating Income Reconciliation by Segment

	Connectivity Solutions		obility lutions	Total
Operating income, as reported	\$	242.0	\$ 235.6	\$ 477.6
Amortization of purchased intangible assets		175.5	95.5	271.0
Restructuring costs, net		36.6	7.2	43.8
Equity-based compensation		24.4	17.5	41.9
Integration and transaction costs		47.9	0.2	48.0
Non-GAAP adjusted operating income	\$	526.3	\$ 356.0	\$ 882.3
Non-GAAP adjusted operating margin %		18.7%	20.3%	19.3%

Year Ended December 31, 2016 Non-GAAP Adjusted Operating Income Reconciliation by Segment

	Connectivity Solutions		lobility olutions	 Total
Operating income, as reported	\$ 291.2	\$	283.6	\$ 574.8
Amortization of purchased intangible assets	195.9		101.3	297.2
Restructuring costs, net	27.1		15.8	42.9
Equity-based compensation	19.8		15.2	35.0
Asset impairments	38.6		_	38.6
Integration and transaction costs	59.1		3.3	62.3
Purchase accounting adjustments	0.6		_	0.6
Non-GAAP adjusted operating income	\$ 632.3	\$	419.1	\$ 1,051.4
Non-GAAP adjusted operating margin %	21.3%		21.4%	21.4%

CommScope Holding Company, Inc. Reconciliation of GAAP to Non-GAAP Adjusted Operating Income by Segment (Unaudited -- In millions)

Fourth Quarter 2017 Non-GAAP Adjusted Operating Income Reconciliation by Segment

		Connectivity Solutions		obility lutions	 Γotal	
Operating income, as reported	\$	48.2	\$	43.4	\$ 91.7	
Amortization of purchased intangible assets		44.8		23.3	68.1	
Restructuring costs, net		16.6		2.6	19.3	
Equity-based compensation		6.0		4.3	10.3	
Integration and transaction costs		9.8		_	9.8	
Non-GAAP adjusted operating income	\$	125.4	\$	73.6	\$ 199.1	
Non-GAAP adjusted operating margin %		18.1%		17.3%	17.8%	

Third Quarter 2017 Non-GAAP Adjusted Operating Income Reconciliation by Segment

		onnectivity Solutions		obility lutions	,	Total	
Operating income, as reported	\$	71.2	\$	55.6	\$	126.8	
Amortization of purchased intangible assets		44.2		24.1		68.3	
Restructuring costs, net		5.6		(0.2)		5.4	
Equity-based compensation		6.4		4.6		11.0	
Integration and transaction costs		11.9		0.2		12.0	
Non-GAAP adjusted operating income	\$	139.3	\$	84.2	\$	223.5	
Non-GAAP adjusted operating margin %		19.7%		20.0%		19.8%	

Fourth Quarter 2016 Non-GAAP Adjusted Operating Income Reconciliation by Segment

	Connectivity Solutions		obility lutions	,	Total
Operating income, as reported	\$	43.3	\$ 76.1	\$	119.4
Amortization of purchased intangible assets		47.7	25.3		72.9
Restructuring costs, net		11.0	7.3		18.4
Equity-based compensation		4.7	3.7		8.4
Asset impairments		15.9	_		15.9
Integration and transaction costs		16.9	0.3		17.2
Non-GAAP adjusted operating income	\$	139.5	\$ 112.7	\$	252.2
Non-GAAP adjusted operating margin %		20.5%	22.7%		21.4%

CommScope Holding Company, Inc. Adjusted Free Cash Flow (Unaudited -- In millions)

Adjusted Free Cash Flow

	Q4 2017		Q4 2016		Full Year 2017		Full Year 2016	
Cash flow from operations	\$	250.9	\$	89.1	\$	586.3	\$	640.2
Integration and transaction costs		8.4		17.0		50.6		64.8
Capital expenditures		(17.6)		(18.7)		(68.7)		(68.3)
Capex related to BNS integration				1.2				6.1
Adjusted Free Cash Flow	\$	241.7	\$	88.6	\$	568.2	\$	642.8

See Description of Non-GAAP Financial Measures

CommScope Holding Company, Inc. Quarterly Adjusted Operating Income and Adjusted EBITDA (Unaudited -- In millions)

GAAP to Non-GAAP Adjusted Operating Income and Adjusted EBITDA Reconciliation

	Q	4 2017	Q	3 2017	Q	2 2017	Q	1 2017	Q	4 2016
Operating income, as reported	\$	91.7	\$	126.8	\$	137.8	\$	121.4	\$	119.4
Amortization of purchased intangible assets		68.1		68.3		67.0		67.6		72.9
Restructuring costs, net		19.3		5.4		13.8		5.4		18.4
Equity-based compensation		10.3		11.0		11.2		9.4		8.4
Asset impairments		_		_		_		_		15.9
Integration and transaction costs		9.8		12.0		12.6		13.5		17.2
Non-GAAP adjusted operating income	\$	199.1	\$	223.5	\$	242.4	\$	217.3	\$	252.2
Non-GAAP adjusted operating margin %		17.8%		19.8%		20.6%		19.1%		21.4%
Depreciation		20.8		20.6		20.2		20.0		20.2
Non-GAAP adjusted EBITDA	\$	219.9	\$	244.1	\$	262.6	\$	237.3	\$	272.5

CommScope Holding Company, Inc. Reconciliation of GAAP Measures to Non-GAAP Adjusted Measures (Unaudited -- In millions, except per share amounts)

	Outlook				
	Three Months Ended March 31, 2018	Full Year 2018			
Operating income	\$93 - \$108	\$615 - \$660			
Adjustments:					
Amortization of purchased intangible assets	\$70	\$265			
Equity-based compensation	\$12	\$55			
Restructuring costs, integration costs and other (1)	\$0 - \$5	\$0 - \$5			
Total adjustments to operating income	\$82 - \$87	\$320 - \$325			
Non-GAAP adjusted operating income	\$175 - \$195	\$935 - \$985			
Diluted earnings per share	\$0.13 - \$0.16	\$1.46 - \$1.58			
Adjustments (2):					
Total adjustments to operating income	\$0.30 - \$0.32	\$1.20 - \$1.25			
Debt-related costs and other special items (3)	\$0.01	\$(0.10) - \$(0.12)			
Non-GAAP adjusted diluted earnings per share	\$0.44 - \$0.49	\$2.56 - \$2.71			

⁽¹⁾ Reflects projections for restructuring costs, integration costs and other special items. Actual adjustments may vary from projections.

Our actual results may be impacted by additional events for which information is not currently available, such as additional restructuring activities, asset impairments, debt extinguishments, additional transaction and integration costs, foreign exchange rate fluctuations and other gains or losses related to events that are not currently known or measurable.

See Caution Regarding Forward-Looking Statements and Description of Non-GAAP Financial Measures.

⁽²⁾ The tax rates applied to projected adjustments reflect the tax expense or benefit based on the expected tax jurisdiction of the entity generating the projected adjustments. There are certain items for which we expect little or no tax effect.

⁽³⁾ Reflects projections for amortization of debt issuance costs, loss on debt extinguishment, gains on defined benefit plan terminations and tax items. Actual adjustments may vary from projections.